

TRACK UP

ENGAGED TO QUANTIFY AND VALUE YOUR SAVINGS

The TCO (Total Cost of Ownership) covers all the direct and indirect costs related to a company's purchases, possessions, assets use and maintenance.

FOR A COMPREHENSIVE ASSESSMENT OF YOUR ACQUISITIONS' TOTAL COST *

Up to 13 €	Up to 90 €	Up to 900 €	Up to 25 % of stock value
TRADITIONAL REQUEST FOR QUOTATION (RFQ) COST	TRADITIONAL ORDER PROCESSING COST	ANNUAL COST FOR SUPPLIER MANAGEMENT	FOR INVENTORY CARRYING COST

OUR ADDED VALUE: IDENTIFYING, QUANTIFYING AND TRACKING YOUR SAVINGS OPPORTUNITIES

Monitor your TCO and added value programs across your business






Promote added value initiatives within your organisation and share your best practices with your team

Track your achieved savings

**SEVERAL MILLION EUROS VALUED EVERY YEAR:
OF WHICH 70% ON PRODUCTS (HARD SAVINGS)
AND 30% ON PROCESSES
AND STOCK MANAGEMENT COSTS (SOFT SAVINGS).**

TRACK UP

Our
engagement

-  **Identifying** your added value opportunities
-  **Initiating** actions with you, by defining objectives, responsibilities and tasks
-  **Inputting** your added value on our web platform TrackUp
-  **Carrying out an ongoing** follow-up
-  **Sharing** a clear and detailed reporting of your added value

6 added value categories



SPEND REDUCTION

Product Substitution, original equipment (OEM) replacement, etc.



INCOME DEVELOPMENT

Installation reliability guarantee, maintenance time reduction, downtime reduction, etc.



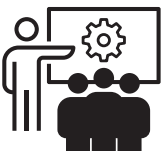
PROCESS AND SYSTEMS RELATED SAVINGS

EDI transactions, consolidated invoicing, third-party procurements, etc.



COST OF OWNERSHIP REDUCTION

Consignment stock, dedicated stocks, vending machines, etc.



SERVICE PROVISION

Audits, trainings, technical support, etc.



OTHER SAVINGS OPPORTUNITIES

Health and safety improvements through more suitable solutions for the activity, etc.

For more information,
please contact:
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